

Buyer Nomination Form: Company Information

Organization Info

Organization Registration

Please only enter organization's headquarters address here.

Company Name: _____

Address

Line 1: _____

Line 2: _____

Line 3: _____

City: _____ **Country:** _____

State: _____ Post Code: _____

Province: _____

Contact Information

Phone: _____ **Ext:** _____ **Phone Country:** _____

Fax: _____ **Fax Country:** _____

Website URL: _____

Individual Info

Buyer Contact Information

Name

Prefix: _____ **First Name:** _____ **Middle Name:** _____

Last Name: _____ **Individual Phone:** _____

Title: _____ **Email:** _____

Nomination Info (continued)

Please describe past experience with any past Food Export events, particularly highlighting successes:

Outside of Food Export, has the buyer attended events with any other U.S. food industry group within the last three years? If so, please describe:

Buyer's ability to communicate in English:

Excellent Good Fair Poor

Year Founded: _____

Annual Sales (in USD):

- Less than \$100,000
- \$100,000 - \$500,000
- \$500,001 - \$1,000,000
- \$1,000,001 - \$25,000,000
- \$25,000,001 - \$50,000,000
- More than \$50,000,000

Total Imports (in USD):

- Less than \$100,000
- \$100,001 - \$500,000
- \$500,001 - \$1,000,000
- \$1,000,001 - \$5,000,000
- \$5,000,001 - \$10,000,000
- More than \$10,000,001

Total US Imports (in USD):

- Less than \$100,000
- \$100,001 - \$500,000
- \$500,001 - \$1,000,000
- \$1,000,001 - \$5,000,000
- \$5,000,001 - \$10,000,000
- More than \$10,000,001

Reasons for nominating this buyer:

ご自身の経歴などアピールポイントを詳細に記入してください。

Company Information

Please provide description appropriate for the Buyer Profile: 会社のセールスポイントを詳細にご記入ください。

Which business type(s) best describes your company (retail stores, warehouses, etc.)?

- | | | |
|---|--------------------------------------|---------------------------------------|
| <input type="checkbox"/> Broker | <input type="checkbox"/> Retailer | <input type="checkbox"/> Manufacturer |
| <input type="checkbox"/> FoodService / HORECA | <input type="checkbox"/> Distributor | <input type="checkbox"/> Wholesaler |
| <input type="checkbox"/> Importer / Distributor | <input type="checkbox"/> Importer | |

Who are your customers?

- | | |
|--|--|
| <input type="checkbox"/> Animal Feed Industry | <input type="checkbox"/> Food Manufacturing |
| <input type="checkbox"/> FoodService / HORECA | <input type="checkbox"/> Retail- Club Store / Warehouse |
| <input type="checkbox"/> Retail- Convenience | <input type="checkbox"/> Retail- Department Store |
| <input type="checkbox"/> Retail- Discount Store | <input type="checkbox"/> Retail- Drugstore |
| <input type="checkbox"/> Retail- Internet / TV | <input type="checkbox"/> Retail- Natural / Organic / Healthy |
| <input type="checkbox"/> Retail- Other (Non-Food) | <input type="checkbox"/> Retail- Specialty / Gourmet |
| <input type="checkbox"/> Retail- Supermarket / Grocery | <input type="checkbox"/> Wood Products Industry |

Industry Segments?

- | | | |
|---|--|--|
| <input type="checkbox"/> Animal Feed Ingredients | <input type="checkbox"/> Private Label | <input type="checkbox"/> Frozen |
| <input type="checkbox"/> Beverages | <input type="checkbox"/> Seafood | <input type="checkbox"/> Natural / Organic |
| <input type="checkbox"/> Ethnic | <input type="checkbox"/> Specialty / Gourmet | <input type="checkbox"/> Pet Food |
| <input type="checkbox"/> Foodservice / HRI | <input type="checkbox"/> Bakery | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Healthy and Beauty | <input type="checkbox"/> Confectionary | <input type="checkbox"/> Snacks |
| <input type="checkbox"/> Other- Non Food and Wood | <input type="checkbox"/> Food Ingredients | <input type="checkbox"/> Wood and Forestry |

What type of facilities are operated by your company?

What is geographic region covered for sales / distribution?

Shipping and Quotation Preferences

Preferred Incoterm (for example, EXW, or DDP):

Do you have a consolidator in the US?

No Yes

If yes, in what US city and state?

Do you have a preferred port of import from the US?

No Yes

If yes, what is your preferred port of import?

Do you have a preferred port of export from the US?

No Yes

If yes, what is your preferred port of export?

- | | | |
|---------------------------------------|--|---------------------------------------|
| <input type="checkbox"/> Baltimore | <input type="checkbox"/> Blaine | <input type="checkbox"/> Buffalo |
| <input type="checkbox"/> Charleston | <input type="checkbox"/> Detroit | <input type="checkbox"/> Eagle Pass |
| <input type="checkbox"/> El Paso | <input type="checkbox"/> Houston | <input type="checkbox"/> Jacksonville |
| <input type="checkbox"/> Laredo | <input type="checkbox"/> Long Beach | <input type="checkbox"/> Los Angeles |
| <input type="checkbox"/> Miami | <input type="checkbox"/> New Orleans | <input type="checkbox"/> Newark |
| <input type="checkbox"/> Newark | <input type="checkbox"/> Norfolk | <input type="checkbox"/> Oakland |
| <input type="checkbox"/> Philadelphia | <input type="checkbox"/> Port Everglades | <input type="checkbox"/> Port Huron |
| <input type="checkbox"/> Savannah | <input type="checkbox"/> Seattle | <input type="checkbox"/> Tacoma |

Product Information

Product Categories of Interest to this buyer: *Reference Buyer Nomination Form: Product Interest*

Product Attributes of Interest to this buyer:

- | | | |
|-------------------------------|---------------------------|--------------------------------------|
| 100% Natural | 100% Organic | All Natural |
| Chilled | Dairy | Allergen Free |
| Contains Hemp | Ethnic | Dietary |
| Contains CBD | Gluten Free Certified | Fat Free |
| Dried / Dehydrated | Halal Uncertified | Gluten Free Uncertified Hormone Free |
| Frozen | Low Calorie Food | Grain Free |
| Halal Certified | No Artificial Ingredients | Low Fat |
| Kosher | No Preservatives | No Fat |
| No Antibiotics | Plant-Based | No Sugar Added |
| No Monosodium Glutamate (MSG) | Non – GMO – US | Non-Dairy |
| Non – GMO – EU | Certified Reduced Fat | Smart |
| Certified Organic | Sustainability Produced | Vegan |
| Sugar Free | Trans-fat Free | Zero Calories |
| Vegetarian | | |

Please select all options that the buyer is able to import:

- | | | |
|--|--|---|
| <input type="checkbox"/> Alcoholic Beverages | <input type="checkbox"/> Biotech / GMO | <input type="checkbox"/> Chilled Products |
| <input type="checkbox"/> Dairy Products | <input type="checkbox"/> Frozen Products | <input type="checkbox"/> Meat Products |
| <input type="checkbox"/> Not Applicable | | |

Please describe any products that the buyer is unable to import:

Additional Information

Please provide any additional information about this buyer that may be appropriate for this profile:
