

Buyer Nomination Form: Company Information

Organization Info

Organization Registration

Please only enter organization's headquarters address here.

Company Name: _____

Address

Line 1: _____

Line 2: _____

Line 3: _____

City: _____ **Country:** _____

State: _____ Post Code: _____

Province: _____

Contact Information

Phone: _____ **Ext:** _____ **Phone Country:** _____

Fax: _____ **Fax Country:** _____

Website URL: _____

Individual Info

Buyer Contact Information

Name

Prefix: _____ **First Name:** _____ **Middle Name:** _____

Last Name: _____ **Individual Phone:** _____

Title: _____ **Email:** _____

Nomination Info

Nomination For:

- 2023 Caribbean & Latin American Buyers Mission *(June in Miami, FL)*
- 2023 Midwest Buyers Mission: Chicago, IL *(August in Chicago, IL)*
- 2023 Midwest Buyers Mission: Madison, Wisconsin *(July in Madison, WI)*
- 2023 Midwest Buyers Mission: Minneapolis, Minnesota *(July in Minneapolis, MN)*
- 2023 Northeast Buyers Mission: Boston, MA *(January in Boston, MA)*
- 2023 Northeast Buyers Mission: New York, NY *(February in New York, NY)*
- 2023 Northeast Buyers Mission: Philadelphia, PA *(February in Philadelphia, PA)*
- Bakery Ingredients Buyers Mission at the 2023 International Baking Industry Exposition (IBIE) *(September in Las Vegas, NV)*
- Beer Ingredients Buyers Mission at Brew Expo 2023 *(April in San Antonio, TX)*
- Beer, Wine, & Spirits Buyers Mission at BAR23 *(May in Chicago, IL)*
- Dairy, Deli, Bakery Buyers Mission at the 2023 IDDBA Show *(June in Indianapolis, IN)*
- Food Ingredients Buyers Mission at the 2023 Institute of Food Technologists Show *(July in Chicago, IL)*
- Food and Beverage Buyers Mission at 2023 SIAL America *(March in Las Vegas, NV)*
- Food Service Buyers Mission at the National Restaurant Association Show 2023 *(May in Chicago, IL)*
- Frozen Food Buyers Mission at 2023 AFFI-Con *(February in San Diego, CA)*
- Natural Products Buyers Mission at 2023 Natural Products Expo East *(September in Philadelphia, PA)*
- Natural Products Buyers Mission at Natural Products Expo West 2023 *(March in Anaheim, CA)*
- Pet Food Buyers Mission at the 2023 Global Pet Expo *(March in Orlando, FL)*
- Pet Food Ingredient Buyers Mission at 2023 Pet Food Forum *(May in Kansas City, MO)*
- Plant Based Buyers Mission at 2023 Plant Based World Expo *(September in New York City, NY)*
- Private Label Buyers Mission at the 2023 Private Label Manufacturers Association Show *(November in Rosemont, IL)*
- Seafood Buyers Mission at 2023 Seafood Expo North America *(March in Boston, MA)*
- Specialty Food Buyers Mission at the 2023 Summer Fancy Food Show *(June in New York, NY)*
- Specialty Food Buyers Mission at the 2023 Winter Fancy Food Show *(January in San Francisco, CA)*
- Sweets and Snacks Buyers Mission at the 2023 Sweets and Snacks Expo *(May in Chicago, IL)*
- Value-Added Feed Ingredients Buyers Mission at the 2023 IPPE *(January in Atlanta, GA)*
- Value-Added Feed Ingredients Buyers Mission at the 2023 World Dairy Expo *(October in Madison, WI)*
- Value-Added Feed Ingredients Buyers Mission at the 2023 World Pork Expo *(June in Des Moines, IA)*

Use [this link](#) for more info on 2023 Buyers Missions

Please indicate any other Buyers Missions of interest:

—

—

Nomination Info (continued)

Please describe past experience with any past Food Export events, particularly highlighting successes:

Outside of Food Export, has the buyer attended events with any other U.S. food industry group within the last three years? If so, please describe:

Buyer's ability to communicate in English:

Excellent Good Fair Poor

Year Founded: _____

Annual Sales (in USD):

- Less than \$100,000
- \$100,000 - \$500,000
- \$500,001 - \$1,000,000
- \$1,000,001 - \$25,000,000
- \$25,000,001 - \$50,000,000
- More than \$50,000,000

Total Imports (in USD):

- Less than \$100,000
- \$100,001 - \$500,000
- \$500,001 - \$1,000,000
- \$1,000,001 - \$5,000,000
- \$5,000,001 - \$10,000,000
- More than \$10,000,001

Total US Imports (in USD):

- Less than \$100,000
- \$100,001 - \$500,000
- \$500,001 - \$1,000,000
- \$1,000,001 - \$5,000,000
- \$5,000,001 - \$10,000,000
- More than \$10,000,001

Reasons for nominating this buyer:

Company Information

Please provide description appropriate for the Buyer Profile:

Which business type(s) best describes your company (retail stores, warehouses, etc.)?

- | | | |
|---|--------------------------------------|---------------------------------------|
| <input type="checkbox"/> Broker | <input type="checkbox"/> Retailer | <input type="checkbox"/> Manufacturer |
| <input type="checkbox"/> FoodService / HORECA | <input type="checkbox"/> Distributor | <input type="checkbox"/> Wholesaler |
| <input type="checkbox"/> Importer / Distributor | <input type="checkbox"/> Importer | |

Who are your customers?

- | | |
|--|--|
| <input type="checkbox"/> Animal Feed Industry | <input type="checkbox"/> Food Manufacturing |
| <input type="checkbox"/> FoodService / HORECA | <input type="checkbox"/> Retail- Club Store / Warehouse |
| <input type="checkbox"/> Retail- Convenience | <input type="checkbox"/> Retail- Department Store |
| <input type="checkbox"/> Retail- Discount Store | <input type="checkbox"/> Retail- Drugstore |
| <input type="checkbox"/> Retail- Internet / TV | <input type="checkbox"/> Retail- Natural / Organic / Healthy |
| <input type="checkbox"/> Retail- Other (Non-Food) | <input type="checkbox"/> Retail- Specialty / Gourmet |
| <input type="checkbox"/> Retail- Supermarket / Grocery | <input type="checkbox"/> Wood Products Industry |

Industry Segments?

- | | | |
|---|--|--|
| <input type="checkbox"/> Animal Feed Ingredients | <input type="checkbox"/> Private Label | <input type="checkbox"/> Frozen |
| <input type="checkbox"/> Beverages | <input type="checkbox"/> Seafood | <input type="checkbox"/> Natural / Organic |
| <input type="checkbox"/> Ethnic | <input type="checkbox"/> Specialty / Gourmet | <input type="checkbox"/> Pet Food |
| <input type="checkbox"/> Foodservice / HRI | <input type="checkbox"/> Bakery | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Healthy and Beauty | <input type="checkbox"/> Confectionary | <input type="checkbox"/> Snacks |
| <input type="checkbox"/> Other- Non Food and Wood | <input type="checkbox"/> Food Ingredients | <input type="checkbox"/> Wood and Forestry |

What type of facilities are operated by your company?

What is geographic region covered for sales / distribution?

Shipping and Quotation Preferences

Preferred Incoterm (for example, EXW, or DDP):

Do you have a consolidator in the US?

No Yes

If yes, in what US city and state?

Do you have a preferred port of import from the US?

No Yes

If yes, what is your preferred port of import?

Do you have a preferred port of export from the US?

No Yes

If yes, what is your preferred port of export?

- | | | |
|---------------------------------------|--|---------------------------------------|
| <input type="checkbox"/> Baltimore | <input type="checkbox"/> Blaine | <input type="checkbox"/> Buffalo |
| <input type="checkbox"/> Charleston | <input type="checkbox"/> Detroit | <input type="checkbox"/> Eagle Pass |
| <input type="checkbox"/> El Paso | <input type="checkbox"/> Houston | <input type="checkbox"/> Jacksonville |
| <input type="checkbox"/> Laredo | <input type="checkbox"/> Long Beach | <input type="checkbox"/> Los Angeles |
| <input type="checkbox"/> Miami | <input type="checkbox"/> New Orleans | <input type="checkbox"/> Newark |
| <input type="checkbox"/> Newark | <input type="checkbox"/> Norfolk | <input type="checkbox"/> Oakland |
| <input type="checkbox"/> Philadelphia | <input type="checkbox"/> Port Everglades | <input type="checkbox"/> Port Huron |
| <input type="checkbox"/> Savannah | <input type="checkbox"/> Seattle | <input type="checkbox"/> Tacoma |

Product Information

Product Categories of Interest to this buyer: *Reference Buyer Nomination Form: Product Interest*

Product Attributes of Interest to this buyer:

- | | | |
|-------------------------------|---------------------------|--------------------------------------|
| 100% Natural | 100% Organic | All Natural |
| Chilled | Dairy | Allergen Free |
| Contains Hemp | Ethnic | Dietary |
| Contains CBD | Gluten Free Certified | Fat Free |
| Dried / Dehydrated | Halal Uncertified | Gluten Free Uncertified Hormone Free |
| Frozen | Low Calorie Food | Grain Free |
| Halal Certified | No Artificial Ingredients | Low Fat |
| Kosher | No Preservatives | No Fat |
| No Antibiotics | Plant-Based | No Sugar Added |
| No Monosodium Glutamate (MSG) | Non – GMO – US | Non-Dairy |
| Non – GMO – EU | Certified Reduced Fat | Smart |
| Certified Organic | Sustainability Produced | Vegan |
| Sugar Free | Trans-fat Free | Zero Calories |
| Vegetarian | | |

Please select all options that the buyer is able to import:

- | | | |
|--|--|---|
| <input type="checkbox"/> Alcoholic Beverages | <input type="checkbox"/> Biotech / GMO | <input type="checkbox"/> Chilled Products |
| <input type="checkbox"/> Dairy Products | <input type="checkbox"/> Frozen Products | <input type="checkbox"/> Meat Products |
| <input type="checkbox"/> Not Applicable | | |

Please describe any products that the buyer is unable to import:

Additional Information

Please provide any additional information about this buyer that may be appropriate for this profile:
