

Buyer Nomination Form: Company Information

Organization Info

Organization Registration

Please only enter organization's headquarters address here.

Company Name: _____

Address

Line 1: _____

Line 2: _____

Line 3: _____

City: _____ **Country:** _____

State: _____ Post Code: _____

Province: _____

Contact Information

Phone: _____ **Ext:** _____ **Phone Country:** _____

Fax: _____ **Fax Country:** _____

Website URL: _____

Individual Info

Buyer Contact Information

Name

Prefix: _____ **First Name:** _____ **Middle Name:** _____

Last Name: _____ **Individual Phone:** _____

Title: _____ **Email:** _____



309 W. Washington St., Suite 600
Chicago, IL 60606 USA
TEL: 312-334-9200
Website: <https://www.foodexport.org/>



1617 JFK Boulevard, Suite 420
Philadelphia, PA 19103
TEL: 215-829-9111
Website: <https://www.foodexport.org/>

Nomination Info

Nomination For:

- 2019 Caribbean & Latin American Buyers Mission *(June in Miami, FL)*
- 2019 Midwest Buyers Mission: Chicago, IL *(August in Chicago, IL)*
- 2019 Midwest Buyers Mission: Madison, Wisconsin *(July in Madison, WI)*
- 2019 Midwest Buyers Mission: Minneapolis, Minnesota *(July in Minneapolis, MN)*
- 2019 Northeast Buyers Mission: Boston, MA *(January in Boston, MA)*
- 2019 Northeast Buyers Mission: New York, NY *(January in New York, NY)*
- 2019 Northeast Buyers Mission: Philadelphia, PA *(January in Philadelphia, PA)*
- Bakery Ingredients Buyers Mission at the 2018 International Baking Industry Exposition (IBIE) *(September in Las Vegas, NV)*
- Beer Ingredients Buyers Mission at Brew Expo 2019 *(April in Denver, CO)*
- Beer, Wine, & Spirits Buyers Mission at BAR19 *(May in Chicago, IL)*
- Dairy, Deli, Bakery Buyers Mission at the 2019 IDDBA Show *(June in Orlando, FL)*
- Food Ingredients Buyers Mission at the 2019 Institute of Food Technologists Show *(June in New Orleans, LA)*
- Food Service Buyers Mission at the National Restaurant Association Show 2019 *(May in Chicago, IL)*
- Frozen Food Buyers Mission at 2019 AFFI-Con *(February in San Diego, CA)*
- Natural Products Buyers Mission at 2019 Natural Products Expo East *(September in Baltimore, MD)*
- Natural Products Buyers Mission at Natural Products Expo West 2019 *(May in Anaheim, CA)*
- Pet Food Buyers Mission at the 2019 Global Pet Expo *(March in Orlando, FL)*
- Pet Food Ingredient Buyers Mission at 2019 Pet Food Forum *(May in Kansas City, MO)*
- Private Label Buyers Mission at the 2019 Private Label Manufacturers Association Show *(November in Rosemont, IL)*
- Seafood Buyers Mission at 2019 Seafood Expo North America *(March in Boston, MA)*
- Specialty Food Buyers Mission at the 2019 Summer Fancy Food Show *(June in New York, NY)*
- Specialty Food Buyers Mission at the 2019 Winter Fancy Food Show *(January in San Francisco, CA)*
- Sweets and Snacks Buyers Mission at the 2019 Sweets and Snacks Expo *(May in Chicago, IL)*
- Value-Added Feed Ingredients Buyers Mission at the 2019 IPPE *(February in Atlanta, GA)*
- Value-Added Feed Ingredients Buyers Mission at the 2019 World Dairy Expo *(October in Madison, WI)*
- Value-Added Feed Ingredients Buyers Mission at the 2019 World Pork Expo *(June in Des Moines, IA)*

Please indicate any other Buyers Missions of interest:



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Nomination Info (continued)

Please describe past experience with any past Food Export events, particularly highlighting successes:

Outside of Food Export, has the buyer attended events with any other U.S. food industry group within the last three years? If so, please describe:

Buyer's ability to communicate in English:

Excellent Good Fair Poor

Year Founded: _____

Annual Sales (in USD):

- Less than \$100,000
- \$100,000 - \$500,000
- \$500,001 - \$1,000,000
- \$1,000,001 - \$25,000,000
- \$25,000,001 - \$50,000,000
- More than \$50,000,000

Total Imports (in USD):

- Less than \$100,000
- \$100,001 - \$500,000
- \$500,001 - \$1,000,000
- \$1,000,001 - \$5,000,000
- \$5,000,001 - \$10,000,000
- More than \$10,000,001

Total US Imports (in USD):

- Less than \$100,000
- \$100,001 - \$500,000
- \$500,001 - \$1,000,000
- \$1,000,001 - \$5,000,000
- \$5,000,001 - \$10,000,000
- More than \$10,000,001

Reasons for nominating this buyer:



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Company Information

Please provide description appropriate for the Buyer Profile:

Which business type(s) best describes your company (retail stores, warehouses, etc.)?

- | | | |
|---|--------------------------------------|---------------------------------------|
| <input type="checkbox"/> Broker | <input type="checkbox"/> Retailer | <input type="checkbox"/> Manufacturer |
| <input type="checkbox"/> FoodService / HORECA | <input type="checkbox"/> Distributor | <input type="checkbox"/> Wholesaler |
| <input type="checkbox"/> Importer / Distributor | <input type="checkbox"/> Importer | |

Who are your customers?

- | | |
|--|--|
| <input type="checkbox"/> Animal Feed Industry | <input type="checkbox"/> Food Manufacturing |
| <input type="checkbox"/> FoodService / HORECA | <input type="checkbox"/> Retail- Club Store / Warehouse |
| <input type="checkbox"/> Retail- Convenience | <input type="checkbox"/> Retail- Department Store |
| <input type="checkbox"/> Retail- Discount Store | <input type="checkbox"/> Retail- Drugstore |
| <input type="checkbox"/> Retail- Internet / TV | <input type="checkbox"/> Retail- Natural / Organic / Healthy |
| <input type="checkbox"/> Retail- Other (Non-Food) | <input type="checkbox"/> Retail- Specialty / Gourmet |
| <input type="checkbox"/> Retail- Supermarket / Grocery | <input type="checkbox"/> Wood Products Industry |

Industry Segments?

- | | | |
|---|--|--|
| <input type="checkbox"/> Animal Feed Ingredients | <input type="checkbox"/> Private Label | <input type="checkbox"/> Frozen |
| <input type="checkbox"/> Beverages | <input type="checkbox"/> Seafood | <input type="checkbox"/> Natural / Organic |
| <input type="checkbox"/> Ethnic | <input type="checkbox"/> Specialty / Gourmet | <input type="checkbox"/> Pet Food |
| <input type="checkbox"/> Foodservice / HRI | <input type="checkbox"/> Bakery | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Healthy and Beauty | <input type="checkbox"/> Confectionary | <input type="checkbox"/> Snacks |
| <input type="checkbox"/> Other- Non Food and Wood | <input type="checkbox"/> Food Ingredients | <input type="checkbox"/> Wood and Forestry |

What type of facilities are operated by your company?

What is geographic region covered for sales / distribution?



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Shipping and Quotation Preferences

Preferred Incoterm (for example, EXW, or DDP):

Do you have a consolidator in the US?

No Yes

If yes, in what US city and state?

Do you have a preferred port of import from the US?

No Yes

If yes, what is your preferred port of import?

Do you have a preferred port of export from the US?

No Yes

If yes, what is your preferred port of export?

- | | | |
|---------------------------------------|--|---------------------------------------|
| <input type="checkbox"/> Baltimore | <input type="checkbox"/> Blaine | <input type="checkbox"/> Buffalo |
| <input type="checkbox"/> Charleston | <input type="checkbox"/> Detroit | <input type="checkbox"/> Eagle Pass |
| <input type="checkbox"/> El Paso | <input type="checkbox"/> Houston | <input type="checkbox"/> Jacksonville |
| <input type="checkbox"/> Laredo | <input type="checkbox"/> Long Beach | <input type="checkbox"/> Los Angeles |
| <input type="checkbox"/> Miami | <input type="checkbox"/> New Orleans | <input type="checkbox"/> Newark |
| <input type="checkbox"/> Newark | <input type="checkbox"/> Norfolk | <input type="checkbox"/> Oakland |
| <input type="checkbox"/> Philadelphia | <input type="checkbox"/> Port Everglades | <input type="checkbox"/> Port Huron |
| <input type="checkbox"/> Savannah | <input type="checkbox"/> Seattle | <input type="checkbox"/> Tacoma |



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Product Information

Product Categories of Interest to this buyer: *Reference Buyer Nomination Form: Product Interest*

Product Attributes of Interest to this buyer:

- | | | |
|--|--|--|
| <input type="checkbox"/> 100% Natural | <input type="checkbox"/> 100% Organic | <input type="checkbox"/> All Natural |
| <input type="checkbox"/> Chilled | <input type="checkbox"/> Dairy | <input type="checkbox"/> Dietary |
| <input type="checkbox"/> Dried / Dehydrated | <input type="checkbox"/> Ethnic | <input type="checkbox"/> Fat Free |
| <input type="checkbox"/> Frozen | <input type="checkbox"/> Gluten Free Certified | <input type="checkbox"/> Gluten Free Uncertified |
| <input type="checkbox"/> Halal Certified | <input type="checkbox"/> Halal Uncertified | <input type="checkbox"/> Hormone Free |
| <input type="checkbox"/> Kosher | <input type="checkbox"/> Low Calorie Food | <input type="checkbox"/> Low Fat |
| <input type="checkbox"/> No Antibiotics | <input type="checkbox"/> No Artificial Ingredients | <input type="checkbox"/> No Fat |
| <input type="checkbox"/> No Monosodium Glutamate (MSG) | <input type="checkbox"/> No Preservatives | <input type="checkbox"/> No Sugar Added |
| <input type="checkbox"/> Non – GMO – EU Certified | <input type="checkbox"/> Non – GMO – US Certified | <input type="checkbox"/> Non-Dairy |
| <input type="checkbox"/> Organic | <input type="checkbox"/> Reduced Fat | <input type="checkbox"/> Smart |
| <input type="checkbox"/> Sugar Free | <input type="checkbox"/> Trans-fat Free | <input type="checkbox"/> Vegan |
| <input type="checkbox"/> Vegetarian | <input type="checkbox"/> Zero Calories | |

Please select all options that the buyer is able to import:

- | | | |
|--|--|---|
| <input type="checkbox"/> Alcoholic Beverages | <input type="checkbox"/> Biotech / GMO | <input type="checkbox"/> Chilled Products |
| <input type="checkbox"/> Dairy Products | <input type="checkbox"/> Frozen Products | <input type="checkbox"/> Meat Products |
| <input type="checkbox"/> Not Applicable | | |

Please describe any products that the buyer is unable to import:

Additional Information

Please provide any additional information about this buyer that may be appropriate for this profile:



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